

## Making Money On Ebay - Useful Tips: The Guide To Success On Ebay



Table of Contents: The Thrill Of Selling Items On Ebay Tips On Making Money On Ebay, Not Losing It Tips And Tricks For Using Ebay Search Tips For Buying Collectibles On Ebay Tips For Managing Multiple Ebay Auctions Tips For Knowing Your Ebay Buyer Before You Ship Using Paypal On Ebay What Is An Ebay Professional? What Sells On Ebay? What You Can Learn From Competing Ebay Auctions Have you ever sold any items on the internet auction site ebay? If you have answered no to this question, you are missing out on a lot of fun. In this chapter, I write about my own encounters of selling on ebay and what makes it so enjoyable for me. I was introduced to ebay via a friend who is known as Jim. We were having an evening out in a bar when he began to talk about the items he had purchased and sold on the auction website. Jim talked with passion and seemed surprised that I had never used ebay before. I asked Jim if he would help me to sell some items from my own home which were no longer needed. He said that he would love to help and we agreed a time and date. I will never forget this first auction that I held, I was selling my old mobile telephone. The telephone in question had been kept in a draw for about two months and was fundamentally about to be thrown out. Jim told me that I could make some money by selling it, therefore I took his advice and put it up for sale on ebay. I didnt think that it would sell at all and I began the auction, which was over five days, at only ninety-nine pence. Originally nothing happened and it was quite frustrating to be truthful. On the last day of the auction, with only three hours to go, someone put in a bid. I could not believe it, I could make ninety-nine pence! With five minutes to go the auction had still only had one bid, nevertheless it then went a bit crazy. Over the next five minutes the telephone had another six bids and sold at around ten pounds. To say I

was happy with this sale price was an understatement. I was now hooked and began to look around my house for other items to sell. I have now sold many distinctive items, incorporating music records, football programs, clothes and antiques. The downside of ebay, is when an individual wins an auction but then doesnt end up paying for it. This is really annoying and despite sending them reminder invoices, these people just ignore you. I am pleased to say that this has only happened a couple of times to me. My favourite item to sell has to be antiques. This is because these kind of auctions seem to get more people bidding on them than other auctions I use. You can also find some real bargains in this sector. I would say that around eighty percent of the items I sell are now some form of antique. I prefer to sell items rather than purchase them on ebay, as it is way more of a thrill to me. I have nevertheless found some great bargains and will continue to look for more. Ebay is a lot of fun and I would advise anyone who has not used it as yet, to give it a go.

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